

Brand Guidelines | 2018

01	Brand Overview		03	Logos	
	04	Introduction		13	Approved Usage Legend
	05	Who We Are		14	Approved Usage Stealth
02	A3 E	A3 Brands		Swatches	
	06	Our Brands		15	General Palette
				16	A3 Kids Palette
03	Logos			17	A3 Combinations
	07	Approved Usage A3		18	A3 Kids Combinations
	80	Approved Apparel Usage A3		19	NOVA Combinations
	09	Approved Usage A3 Kids		20	BODIMAX Combinations
	10	Approved Usage NOVA		21	VICI Combinations
	11	Approved Usage BODIMAX		22	Legend Combinations
	12	Approved Usage VICI		23	Stealth Combinations
					02

# 05 Typography

- 24 Primary
- 25 Primary Treatment
- 26 Secondary

## 06 Guidelines

27 Social Media

## **06** Associations

28 Swim Associations

#### Mission

A3 Performance is an independently-owned, performance swimwear company built on a passion for swimming, athletes, and athletic performance. We encourage swimmers to swim better and faster at all ages and levels, from beginners to Olympians. Driven by a genuine leader and devoted staff that are passionate about swimming and service, A3 Performance strives to inspire and enrich the sport of swimming with innovative and impactful products that motivate swimmers to be their very best – an A3 Performer.

All customers are met with exceptional service. Customers and staff are loyal partners because working with A3 Performance is always a positive experience.

#### Vision

To become the most sought after performance swimwear brand in the world and to inspire and enrich the sport of competitive swimming with innovative and impactful products that motivate swimmers of all levels to be their very best.

#### Who is an A3 Performer

- One who goes to extraordinary means to be their very best performing at their highest level.
- Use #a3performer on social media to call out your incredible accomplishments!

## **Brand History**

A3 Performance was founded by Dan and Amy Meinholz in 2004 as a proprietary brand of All-American Aquatics, a nationally recognized swim team dealer. A3 Performance quickly became known for developing some of the top swimming goggles and training equipment in the sport of swimming. As demand for A3 Performance product grew, so did A3's product offering. Today, A3 Performance is proud to offer a full line of competitive swimwear including training suits, swim caps, goggles, training equipment, BODIMAX Sleeves, and elite technical racing suits.

Motivated to better serve customers and to improve swimmers' training and racing, Dan and Amy are dedicated to developing products that enhance athletic performance.

As former national champions, Big Ten champions, and collegiate swimmers for the University of Wisconsin-Madison, Dan and Amy have a thorough understanding of the culture and demands of the sport of swimming. Their experience and expertise facilitates the development of innovative products. A3 products have become the choice of National Champions, American Record Holders, NCAA Champions, World Record Holders, and Olympic Gold Medalists.

The drive and effort of Dan and Amy has not changed in their transition from athletes to business owners. Dan and Amy are driven to be their best with a goal to become the best. A3 Performance is dedicated to bringing innovative swimwear and products that allow you to train better, swim faster, and be your best.







#### A. LOGO

This is our **primary logo**. It should be the first option when deciding which version to use. Always include the A3, Performance text, TM, and ® mark.

#### B. LOGO + TAGLINE

This is our **secondary logo**. When this option is used... <u>Do not</u> scale, move, or re-arrange the placement of *The Performance Swimwear Company*.

#### C. HORIZONTAL LOGO

This is an alternative rendition of our primary logo, in horizontal format. This option is ideal to use as a signature or in digital horizontal ad spaces.

#### D. HORIZONTAL LOGO + TAGLINE

This is an alternative rendition of the secondary logo, in horizontal format. <u>Do not</u> scale, move, or re-arrange the placement of *The Performance Swimwear Company*. This option is ideal to use as a signature or in digital horizontal ad spaces.









#### A. BRAND STANDARD

On polo shirts, parkas, zip-ups, 1/4 zip shirts, and other like apparel, A3 Performance embroiders or prints the primary A3 logo on the left chest at 1 1/4 in. tall (32 mm)

### **A3 DISTRIBUTORS**

A3 Performance Distributors are required to follow brand standards above. Other apparel, such as t-shirts, long-sleeve shirts, or tanks, do not have mandatory requirements except the following:

- A3 Performance logo must be visible somewhere on the apparel item
- The word performance will NOT be removed from the logo
- ® and TM MUST be included on apparel. (Letter may be too small for reproduction. If this occurs, please contact A3 Performance for approval to remove).

#### A3 TEAMS

A3 Performance teams who choose to decorate their own apparel are encouraged to follow the brand standards for relevant apparel (ie. polos, parkas, etc.). A3 Teams have no other requirements for apparel other than the following:

- A3 Performance logo must be visible somewhere on the apparel item
- The word performance will NOT be removed from the logo
- ® and ™ MUST be included on apparel. (Letter may be too small for reproduction. If this occurs, please contact A3 Performance for approval to remove).

A.





1 1/4 in.

A3 Performance is committed to helping all swimmers be the best they can be. We have developed a fun line of products designed to help even the littlest of swimmers have a great experience in the water.

A. LOGO

This is our **primary logo**. It is the only option to use.



A3 Performance's entry-level racing suit.

## A. LOGO

This is our **primary logo**. It should be the first option when deciding which version to use. Always include NOVA and the ™ mark.

## B. LOGO + TAGLINE

This is our **secondary logo**. When this option is used... <u>Do not scale</u>, move, or re-arrange the placement of *Rise Above*.





BODIMAX Sleeves are the first-ever intelligent compression wear used in sport. Originally developed for swimming and aquatic sports, the benefits of BODIMAX go far beyond the pool. Engineered with BODIMAX Technology, an intelligent fabric technology, BODIMAX Sleeves use body heat to stimulate circulation in the muscles, oxygenate the blood, and reduce the accumulation of lactic acid and other waste materials in the body. BODIMAX Sleeves should be a part of any training regime to maintain a healthier, stronger muscle and to facilitate more frequent, high-intensity training.

#### A. LOGO

This is our **primary logo**. It should be the first option when deciding which version to use. Always include BODIMAX, and ™ mark.

B. LOGO + TAGLINE

This is our **secondary logo**. When this option is used... <u>Do not scale</u>, move, or re-arrange the placement of *Train Better Longer. Get Better Faster*.





Introducing VICI (pronounced vee-chee) the world's most technologically-advanced, FINA approved racing suit – scientifically tested to go farther faster than any other racing suit. VICI is A3's third generation of technical racing swimwear.

A. LOGO

This is our **primary logo**. It should be the first option when deciding which version to use.

B. LOGO + TAGLINE

This is our **secondary logo**. When this option is used... <u>Do not</u> scale, move, or re-arrange the placement of *It's Time to Conquer*.

B. VICI IT'S TIME TO CONQUER. The LEGEND begins with A3 Performance's second generation of technical racing. This tech suit is famous for its tribal print and lining.

## A. LOGO

This is our primary logo. It is the only option to use. Always include LEGEND and ® mark.



A3 Performance's first-ever technical racing suit. Within three months of the Stealth's unveiling it had three American Records and four NCAA Champions to its name.

A. LOGO

This is our **primary logo**. It is the only option to use. Always include STEALTH and ® mark.



Six solid colors are approved for use in all A3 assets and brands. These are considered primary colors because values are used throughout company branding and help establish a base palette. Swatches are mainly used for background and font colors.

**Navy:** The shade of navy is our primary company swatch, but must be used sparingly in the design realm. Usage of the swatch is most successful when it's used to compliment a design and provide "pops" of color. Avoid creating compositions that consume >50% of the Navy swatch – it will quickly become visually overwhelming.

**Red:** The shade of red is our primary company swatch, but must be used sparingly in the design realm. Usage of the swatch is most successful when it's used to compliment a design and provide <a href="mailto:sparse">sparse</a> "pops" of color.

**Gold:** Considered a secondary swatch that's used to compliment a composition with a pleasant contrast primarily used for text and callouts.

**Cyan:** Considered a secondary swatch that's used to compliment a composition with a pleasant contrast primarily used for text and composition background colors.

**Black:** Teritary swatch used primarily for text and composition background colors.

**White:** Teritary swatch used primarily for text and composition background colors.



Navy Pantone 295C and Red Pantone 200C are the official colors for the A3 corporate logo.

This color palette is mean to be used for A3 Performance and all subsequent brands including: BODIMAX, NOVA, VICI, STEALTH, and LEGEND.

\*A3 Kids has a separate palette. See next page.

Seven solid colors are approved for use in all the A3 Kids assets and brand. These are considered primary colors because values are used throughout the branding and help establish a base palette. Swatches are mainly used for background and font colors.

**Lime:** The shade of lime is our primary company swatch, but must be used sparingly in the design realm. Usage of the swatch is most successful when it's used to compliment a design and provide "pops" of color.

**Yellow:** The shade of yellow is our primary brand swatch, but must be used sparingly in the design realm. Usage of the swatch is most successful when it's used to compliment a design and provide "pops" of color.

**Pink:** Considered a secondary swatch that's used to compliment a composition with a pleasant contrast primarily used for text and callouts.

**Purple:** Considered a secondary swatch that's used to compliment a composition with a pleasant contrast primarily used for text and callouts.

**Orange:** Considered a secondary swatch that's used to compliment a composition with a pleasant contrast primarily used for text and composition background colors.

**Black:** Teritary swatch used primarily for text and composition background colors.

**White:** Teritary swatch used primarily for text and composition background colors.



acceptable with company approval.

253/181/24 #FFB514

When deciding which version to use, please use your best judgement based on the background color. We recommend our Black or White logo for most uses, to provide ample contrast. Please refrain from using the full color logo except on white or very light backgrounds.

The examples below indicate the approved ( $\checkmark$ ) and unapproved ( $\times$ ) color combinations for A3 logos and printed collateral.

























When deciding which version to use, please use your best judgement based on the background color. A3 Kids should always remain Black or White...do not change the color of the splash.

The examples below indicate the approved ( $\checkmark$ ) and unapproved ( $\times$ ) color combinations for A3 Kids logo and printed collateral.





























When deciding which version to use, please use your best judgement based on the background color. We recommend our Full Color Logo for use on most backgrounds and using the Black or White logo for more simplified uses or when the background is exceptionally busy.

The examples below indicate the approved ( $\checkmark$ ) and unapproved ( $\times$ ) color combinations for NOVA logo and printed collateral.

















Can be displayed in Black, White, or Gold. When deciding which version to use, please use your best judgement based on the background color.

The examples below indicate the approved ( $\checkmark$ ) and unapproved ( $\times$ ) color combinations for BODIMAX logo and printed collateral.



When deciding which version to use, please use your best judgement based on the background color. We recommend our Full Color Logo for use on most backgrounds and using the Black or White logo for more simplified uses or when the background is exceptionally busy.

The examples below indicate the approved ( $\checkmark$ ) and unapproved ( $\times$ ) color combinations for VICI logo and printed collateral.



The Legend logo color cannot be changed from its standard purple. It is only meant to be displayed on black or very dark gray backgrounds. Please refrain from using the logo on white or light backgrounds.

The examples below indicate the approved ( $\checkmark$ ) and unapproved ( $\times$ ) color combinations for Legend logo and printed collateral.



Logo color cannot be changed and must only be displayed in its Full Color. The Stealth logo is only meant to be displayed on black or medium to dark backgrounds. Please refrain from using the logo on white or light backgrounds.

The examples below indicate the approved ( $\checkmark$ ) and unapproved ( $\times$ ) color combinations for NOVA logo and printed collateral.

If collateral will require remote printing, please ensure that the design uses complies with approved swatches and color combinations. If there are questions about the design that you'd like to have confirmed prior to printing, please email our Marketing Director at elle@performance.com and someone from our marketing team will respond



×

Clear communication is an essential part of A3's Visual Identity, and consistent typography plays asignificant role in achieving this goal. Avenir Next Condensed is our primary corporate typeface that is used for all print material and, when available, for any web based material.

Avenir Next Condensed Ultra Light

аA

abcdefghijklm nopgrstuvwxyz ABCDEFGHIJKLM NOPQRSTUVWXYZ 0123456789

Avenir Next Condensed Medium

aA

abcdefghijklm nopqrstuvwxyz ABCDEFGHIJKLM NOPQRSTUVWXYZ 0123456789

Avenir Next Condensed Bold

aA

abcdefghijklm nopqrstuvwxyz ABCDEFGHIJKLM NOPQRSTUVWXYZ 0123456789 Avenir Next Condensed Ultra Light Italic

aA

abcdefghijklm nopqrstuvwxyz ABCDEFGHIJKLM NOPORSTUVWXYZ 0123456789

Avenir Next Condensed Medium Italic

aA

abcdefghijklm nopqrstuvwxyz ABCDEFGHIJKLM NOPQRSTUVWXYZ 0123456789

Avenir Next Condensed Bold Italic

aA

abcdefghijklm nopqrstuvwxyz ABCDEFGHIJKLM NOPQRSTUVWXYZ 0123456789 Avenir Next Condensed Regular

aA

abcdefghijklm nopqrstuvwxyz ABCDEFGHIJKLM NOPQRSTUVWXYZ 0123456789

Avenir Next Condensed Demi Bold

aA

abcdefghijklm nopqrstuvwxyz ABCDEFGHIJKLM NOPQRSTUVWXYZ 0123456789

Avenir Next Condensed Heavy

aA

abcdefghijklm nopqrstuvwxyz ABCDEFGHIJKLM NOPQRSTUVWXYZ 0123456789 Avenir Next Condensed Italic

aA

abcdefghijklm nopqrstuvwxyz ABCDEFGHIJKLM NOPQRSTUVWXYZ 0123456789

Avenir Next Condensed Demi Bold Italic

aA

abcdefghijklm nopqrstuvwxyz ABCDEFGHIJKLM NOPQRSTUVWXYZ 0123456789

Avenir Next Condensed Heavy Italic

aA

abcdefghijklm nopqrstuvwxyz ABCDEFGHIJKLM NOPQRSTUVWXYZ 0123456789

## **Avenir Next Condensed Demi Bold/Bold/Heavy**

Avenir Next Condensed Demi Bold, Bold, or Heavy is used to indicate the main headers (H1) of documents, publications, or any other printed and/or web based material if available.

## **Avenir Next Condensed Medium**

Avenir Next Condensed Medium is is used to indicate the sub-headers (H2) of documents, publications, or any other printed and/or web based material if available.

Avenir Next Condensed Ultra Light/Regular

Avenir Next Condensed Ultra Light or Regular is for all main body text of documents, publications, or any other printed and/or web based material if available.

To appropriately use Avenir Next Condensed and keep the consistency of A3's visual identity, there is a standard hierarchy set to this typeface. This should be used as a reference for all printed, and when available, on any web based material.

Century Gothic, our secondary typeface, plays as a complimentary typeface along side Avenir Next Condensed. Though, commonly seen as the type for "The Performance Swimwear Company" paired with the A3 logo – Century Gothic is generally used as an accent type. It is mainly used in brief descriptions or on internal company material. Century Gothic should never be used for main body text in external ads.

Century Gothic Regular



abcdefghijklm nopqrstuvwxyz ABCDEFGHIJKLM NOPQRSTUVWXYZ 0123456789 Century Gothic Italic



abcdefghijklm nopqrstuvwxyz ABCDEFGHIJKLM NOPQRSTUVWXYZ 0123456789 Century Gothic Bold



abcdefghijkIm nopqrstuvwxyz ABCDEFGHIJKLM NOPQRSTUVWXYZ 0123456789 Century Gothic Bold Italic



abcdefghijklm nopqrstuvwxyz ABCDEFGHIJKLM NOPQRSTUVWXYZ 0123456789

Delta Jaeger, our secondary typeface, plays as a complimentary typeface along side Avenir Next Condensed. Delta Jaeger is generally used as an accent type. It is mainly used in the A3 Kid's market as headers and sub headers. Delta Jaeger should never be used for main body text or for any brand except A3 Kids.

Delta Jaeger Regular



abcdefghijklm nopqrstuvwxyz ABCDEFGHIJKLM NOPQRSTUVWXYZ 0123456789 Delta Jaeger Italic



abcdefghijklm nopqrstuvwxyz ABCDEFGHIJKLM NOPQRSTUVWXYZ 0123456789 Please use the following information as a reference guide for all social media activity related to A3.

## **A3 SOCIAL PAGES**

Visit any A3 Social page to explore, share and shop!

#### TAG US

Mention A3 in your content so we can return the favor.





@a3performance



@a3performance



A3 Performance



A3 Performance | Performance Swimwear



a3performance

## **#HASHTAG IT**

Hashtags allow us to collect and display outside content on a3performance.com. For the best exposure, please make sure the content and hashtags align.

#a3performance - Any and all things A3

#a3performer - A3 Performance athlete and performance-based posts

**#BODIMAX** - Any and all things BODIMAX

#a3VICI | #VICI | #ITTC | #ItsTimeToConquer - Any and all things VICI

#a3LEGEND - Any and all things Legend

Feel free to send any specific questions regarding social media to elle@a3performance.com

A3 Performance is proud to partner with the following institutions: United States Swim Schools Association; University of Illinois – Chicago Flames Natatorium; Goldfish Swim School; LABS; and College Swimming & Diving Coaches Association of America. Promotion of these partnerships and/or usage of the logos listed below must be approved by A3 Performance prior to usage.









